



E-gen Office Equipment & Rental Pty Ltd
Trading as The Copier Shop
ABN 81 139 769 323

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To whom it may concern,

I have recently undertaken David Ferrier's Resultzcorp sales training seminar, I found it to be very beneficial and professionally presented.

I have only been in sales for 4 weeks prior to finding David's course online. I was very eager to learn as much information as possible and as quickly as possible as my sales tool kit was empty and I wanted to fill it.

Being in sales for only a short period of time it was a little bit daunting at first as I hadn't built up my confidence yet.

Day 1: Waterfall Gully Restaurant, it was very inspiring and the benefits were far greater than I could of anticipated.

I had developed better listening skills not only at work but in my personal life also and I didn't realize how much body language had to do with a persons thoughts. I found myself like a sponge soaking up all this new information it really inspired me and most of all my self confidence was boosted with that I was ready to learn to be the best salesman I could be.

Day 2: Camelot Castle, once again a day packed full of new tools for myself and my toolbox. There was a week between day 1 & 2 with workshops to help you absorb all the information. Before this course I had no sales under my belt at all and after the first weeks worth of workshops and attending day 2, I made my first sale on the Tuesday (A photocopier worth \$7,000). I have since made more possible leads which at least 70% of these will turn into sales thanks to my newly found sales skills.

That's my story, so if you really want success I would recommend you do the Resultzcorp seminar.

Rick Knowles (SYSTEMS SALES MANAGER)

SHARP.

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