



Systemaire Pty. Ltd.

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Elite Conversions
Mr David Ferrier
2 Tate Street
South Perth WA 6151

Dear David,

We thank you for the helpful sales course we recently attended during the month of December. We especially benefited from the very practical and helpful information on interpersonal communication skills and how the use of this, along with an understanding of body language, will increase our sales. Your guest speaker, Mr. Graeme Hoyle, was absolutely fantastic! His relaxation method really does work and we are benefiting from understanding and using this.

If anyone wishes to close the gap between being an ordinary sales person to that of becoming an elite sales person, then we recommend they attend your course.

Best Regards,
Systemaire Pty Ltd


John Smith
Sales Engineer


Peter Ramage
Sales Engineer

