



10 July 2002

MR D FERRIER  
ELITE CONVERSIONS  
2 TATE STREET  
**SOUTH PERTH**

To Whom It May Concern

When I decided to attend the Seminar at Rottneest Island, I had some mixed feelings having been selling for almost twenty years and attended body language seminars before by other people.

Once at the Seminar, I found it very informative and interesting, and covering new ground I had not covered ever before

I feel confident in recommending David Ferrier's Elite Conversions course to anybody who is enthusiastic to advance their conversation skills in every facet of their life.

Regards



DAVID AINGER  
**MANAGING DIRECTOR**

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THE HOUSE **SOLD** WORD IN REAL ESTATE