

Real Estate Agents and Auctioneers

Suite 4, 57 Wheatley Street

PO Box 299

Gosnells WA 6110

Telephone 08 9398 6055

Facsimile 08 9398 7292

E-mail gosnells.wa@raywhite.com

Website www.raywhite.com

Ray White™

GOSNELLS

7 November 2001

David Ferriers Elite Conversions
13/19 Delamere Avenue
SOUTH PERTH WA 6151

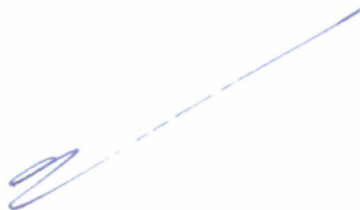
Dear David

I am writing on behalf of my sales team and myself to thank you for the opportunity to attend your Elite Conversions seminar in August.

We had the makings of a good team prior to the seminar but since then the team have gone on to the next level and become a really great team using skills learned at the training seminar.

You are welcome to give my name to anyone considering using your services.

Yours sincerely



GRAEME WATSON
PRINCIPAL/DIRECTOR
0418 921 834