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**David Ferrier** 

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I found that the elite conversions course was an integral part in my future growth, not only in sales, but in the way to control my communication and build long lasting relationships with people.

The course breaks down the communication barriers and road blocks to help you develop as a person and provides you with the tools to make you more aware.

After completing Elite Conversions course and implementing what I had learned, I developed my skills to go from a good performer to be one of Ray White tops sales persons on a consistent basis, even achieving No1 Sales Person in South Australia.

I would highly recommend to anyone to do the 2 day intensive course and it is well worth the investment.

Jamie King

CEO Ray White South Australia.