

13 March, 2003

Mr David Ferrier
Elite Conversions
C/o 34 Netherby Avenue
NETHERBY SA 5062

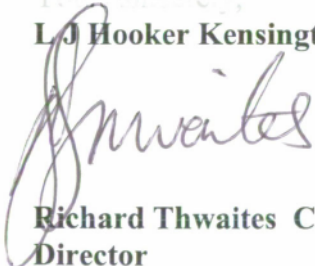
Dear David,

I feel indeed privileged that my sales team and myself were able to participate in your Elite Conversions training sessions. From our first meeting you displayed a passion for your course and a single-minded desire to share your experience and knowledge with others who are in a business where the numbers game really counts.

My sales team have all communicated to me that they believe this is the best course they have attended in relation to sales training. To this end, your manual will be the focus of our sales training program in the coming 12 months. Serious, sharp-end training!

Yours sincerely,

L J Hooker Kensington



Richard Thwaites CPM/MSAA
Director