

David Ferrier
ELITE CONVERSIONS
201 Kooyong Road
Rivervale WA 6103

18 October 2001

Dear David,

I feel as though I should put pen to paper to drop you a line.

Over the last 18 months or so I have sent various sales people to your training course. After coming back inspired and ready to take on the world they put into practice what they have learn't on your training course. This has led to an increase in confidence and SALES.

I would definitely say that my sales representatives have benefited from attending your sales course and would recommend it to others.

Thank you,

Yours truly,



Clayton Foster
Licensee/ Principal