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To those wishing to increase sales,

I work with Intrepid Property as a retail leasing consultant and have attended a number of David's breakfasts at Waterfall Gully and recently attended his 2 day sales conference. As a result of David's inspirational sales conference my skills in sales have increased exponentially.

I always felt like there was a glass ceiling above me with the results I had achieved previously. David's seminar helped me realise that there was only one person who thought I had any kind of ceiling on the results I could achieve – me!

I have since reset by thermostat and smashed the ceilings I had placed on myself in relation to sales and also in my life in general. These results are directly attributable to David's guidance and inspirational seminar.

Previously I had been too passive in moving my deals forward and would have missed many opportunities to convert. David preaches assertive techniques. I have used these techniques myself and they work! My conversion rate has increased and my pipeline is looking better than ever.

Attending David's 2 day sales conference has had the single biggest positive impact on my sales career. I will not be looking back and intend to keep honing the skills and techniques that David eloquently outlined.

If you want to increase your sales – attend this conference.

Regards,  
Intrepid Property Pty Ltd

A handwritten signature in black ink that reads "P. Borda". The signature is stylized and cursive.

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