



Licensee - JE & ME Davies Pty Ltd
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18th June 2002

Mr David Furrier
Managing Director
Elite Conversions
Level 21
197 St Georges Tce
Perth 6000

Dear David

It was a privilege to attend your Elite Conversions Conference with 15 of my sales team at Rottnest and East Fremantle last April. The results have been fantastic. One of my representatives even looks different! (Much more happy and positive - and her clients are loving it).

I confidently recommend your program to anyone who is willing to accept the challenge of change to improve their business (and personal) results by becoming a better communicator. We have definitely won new business as a result of your course.

We are now revising the material in our Sales Meetings and everyone is still on track and enthusiastic.

If anyone is considering the Elite Conversions Conference and is not sure about the value or commitment of time I would be pleased to speak to them to reassure them.

Yours faithfully

A handwritten signature in red ink, appearing to read 'Jim Davies', written over a large, faint, hand-drawn star or asterisk shape.

Jim Davies
Principal

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