

Licensee - JE & ME Davies Pty Ltd ACN 081 221 310 *Correspondence:* PO Box 128 Palmyra WA 6957 www.daviesfn.com.au

18<sup>th</sup> June 2002

David Ferrier Elite Conversions 2 Tate Street SOUTH PERTH WA 6151

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Dear David,

I have been a lot of courses relating to real estate and the power of positive thinking over the past 27 years. I found your course to be both beneficial and thought provoking.

Your "Road Blocks To Communication" are the basic steps to a salesperson's life, indeed in our relationships with our clients and our family members.

I recommend that all sales people do your course "Elite Conversions" and thank you for the opportunity of attending.

Best Wishes For The Future.

Your Sincerely,

TREVOR SWEETING BRANCH MANAGER/ LICENCEE

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