



Licensee - JE & ME Davies Pty Ltd  
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David Furrier  
Elite Conversions  
2 Tate Street  
**SOUTH PERTH WA 6151**

Dear David,

Just a short note to let you know how beneficial your training course has been to me.

The section you presented on Road Blocks to Communication was very practical. I implemented your ideas and my communication skills have improved greatly.

I would recommend your course to anybody in the real estate industry who wishes to improve their conversation rate.

Yours truly,

  
.....  
**SCOTT DASBOROUGH**  
**SALES CONSULTANT**  
**DAVIES FIRST NATIONAL REAL ESTATE**

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