

Mr David Ferrier
Level 24
Santos House
91 King William Street
ADELAIDE 5000

2nd October 2008

Dear David



294 Payneham Rd
Payneham SA 5070

PO BOX 4017
Norwood South SA 5067

• **Tel:** 08 8132 0377

• **Fax:** 08 8132 0985

• **Email:** admin@eastsidebec.com.au

• **Website:** www.eastsidebec.com.au

But I am a great networker???

Thank you for your most informative and engaging recent presentation to more than 50 small business owners on the power of networking.

Your use of humour and anecdotes to highlight networking skills was very well received. You engaged the participants and encouraged their comments and feedback.

After providing a series of helpful hints you ensured that everyone understood the information. This was reinforced by encouraging everyone to practise their newly acquired skills in a practical networking session with commentary and feedback provided.

All in all, a most entertaining and educational evening with many positive comments from those who attended. I am happy to recommend your speaking services to any organisation involved in small business development.

Because of the popularity of this event I am pleased to confirm that you have agreed to present a selling skills keynote talk at a breakfast on Tuesday 18th November 2008 at the Observatory Function Centre.

Kind Regards

Mike Hawkins
Manager

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