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11 November 2003

Mr D Furrier
Managing Director
Elite Conversions
Level 21
197 St Georges Terrace
PERTH WA 6000

Dear David,


Michelle, Margaret and I would like to thank you for conducting one of the most professional and constructive training courses we have ever attended.

Nearly all the sales staff from our three offices took part in the course and every one of them is putting your methods into practice.

From a personal point of view, I have attended countless training courses, conventions, seminars, workshops etc and I can honestly state that yours rates as one of the best.

David, your concept is brilliant and essential training for all levels of industry.

Yours sincerely,


JOHN VAN
Principal

