

5 July 2005

Mr. D Ferrier
Level 21
197 St Georges Terrace
PERTH WA 6000

Dear David,

Thank you for your valuable contribution to the company's yearly retreat.

Effecting attitudinal change with experienced sales people is a real challenge.

Your seminar was enthusiastically received by the whole Barrie Magain Team.

In a changing real estate market place with properties expected to take longer to sell, outstanding communication with both buyers and sellers will be pivotal to sales success.

The seminar was both timely and most importantly provided practical sales applications for immediate implementation by our team.

Thank you again for your effort.

Yours faithfully,



BARRIE MAGAIN REAL ESTATE
Barrie Magain
Principal

